AIRTV DEBUTS; DELIVERS SIMPLE, INNOVATIVE OVER-THE-AIR DEVICES AND SOLUTIONS

AirTV Player: 4K Android TV-based streaming device integrates free over-the-air (OTA) channels, Netflix, Sling and YouTube in single experience

AirTV Player with OTA AirTV Adapter available today on AirTV.net for \$129; AirTV Player streaming-only priced at \$99

AirTV Player includes Google Play Store for access to thousands of apps, games, movies and shows

AirTV Pro Install: New service offers expert OTA antenna selection, installation and setup, with or without AirTV Player; starts at \$99

LAS VEGAS, January 3, 2017 – AirTV, a brand dedicated to meeting the growing consumer demand for over-the-air (OTA) products and services, today began offering AirTV Player, a new 4K Android TV-based streaming device, and AirTV Pro Install, a service that offers expertise, installation and setup of OTA antennas. Both are available to consumers nationwide at AirTV.net.

"Americans are rediscovering free local, over-the-air TV for sports, shows and news, particularly given how well OTA complements popular streaming platforms like Netflix, Sling and YouTube," said Mitch Weinraub, director of product development for AirTV. "AirTV's new streaming device and antenna installation service again make getting your entertainment as easy as turning on the TV."

Nielsen reports that nearly 14 million households in America watch over-the-air TV, and that market has grown 24 percent over the past four years.

AirTV is dedicated to integrating OTA technology into the entertainment experience, making it simple and accessible to consumers. Local broadcast stations transmit high-definition (HD) channels for free, and consumers can tune in to those OTA channels using an antenna. OTA channels are available across the country, and consumers in many markets can receive dozens of local channels, including ABC, CBS, FOX and NBC.

AirTV Player

Available starting today at AirTV.net, the AirTV Player streaming device combines some of the fastest growing segments of the television ecosystem: streaming video platforms and live, over-the-air signals when used with the AirTV Adapter (sold separately) and an OTA antenna (sold separately).

"AirTV Player simplifies what has been a fragmented viewing experience and integrates a customer's entertainment options in one easy-to-navigate app," said Weinraub. "AirTV Player is a versatile platform that unites live, local over-the-air channels, Netflix, Sling, YouTube and the Google Play Store with the click of a button."

How AirTV Player works

AirTV Player, built on the Android TV operating system, is a streaming device that, at launch, can integrate Netflix, Sling, YouTube and thousands of options in the Google Play Store with free local OTA channels (OTA channel integration requires an AirTV adapter and an OTA antenna, both sold separately). Internet access is required for streaming platforms and AirTV Player is Wi-Fi and Ethernet compatible. AirTV Player connects to a TV via HDMI.

"AirTV Player connects consumers to some of the most popular streaming platforms now, and we're interested in adding even more choices in the future," said Weinraub. "With a custom-built smart remote that controls the AirTV Player, your TV and your sound system, as well as dedicated buttons for Netflix and Sling, customers can focus on watching the best content, rather than juggling remote controls."

AirTV Player features

AirTV Player includes a number of unique features:

- Pre-loaded apps AirTV Player includes Netflix, Sling and YouTube pre-installed for easy access to popular streaming content. A
 Sling account and Netflix membership are required to access those apps.
- Google Play Store Built on Android TV, AirTV Player provides access to thousands of shows, movies, apps and games through the Google Play Store. A Google account is required to use the Google Play Store.

- Netflix integration With the click of a button, a user can launch directly into their selected Netflix content within the Netflix app. Users without a Netflix subscription will have a row of curated suggestions of TV shows and movies along with the ability to sign up and start watching.
- 4K compatible AirTV Player can play 4K content, available on Netflix and other apps in the Google Play Store.
- Wi-Fi compatible AirTV Player connects to dual-band Wi-Fi (2.4 GHz / 5 GHz) networks that use the 802.11ac / n / a / b / g standard.
- Bluetooth voice remote The AirTV remote controls the AirTV Player via Bluetooth and provides access to popular apps, including
 dedicated buttons for Sling, Netflix and Google. The remote features voice capabilities and can control power and volume on any
 connected TV or sound system utilizing infrared. AirTV Player can automatically detect a connected TV or sounds system using HDMI
 CEC, or the user can enter the information manually.

AirTV Adapter

When an OTA antenna (sold separately) is connected to the AirTV Player via the USB AirTV Adapter (sold separately), access to local OTA channels is integrated into the Sling channel guide. Viewers can watch the OTA channels on the TV connected to the AirTV Player via HDMI and seamlessly switch between OTA channels and Sling content without changing TV inputs.

Pricing and Availability

Available at <u>AirTV.net</u>, AirTV Player with the optional OTA AirTV Adapter is available for \$129.99. AirTV Player for streaming only is available for \$99.99. A standalone AirTV Adapter is available for \$39.99 if a consumer chooses to add OTA integration at a later date.

Purchase of the AirTV Player includes a \$50 Sling credit, available to new and existing Sling users.

AirTV Pro Install

A nationwide network of licensed and insured AirTV Pro Install technicians will identify and set up the best available indoor or outdoor antenna solution, based on a customer's location. The professional installation service is available to all consumers at <u>AirTV.net</u>, with or without the purchase of an AirTV Player.

"There is an art to identifying the best antenna and positioning to get free HD TV channels in your home," said Weinraub. "For those times when it becomes more than a do-it-yourself project, AirTV Pro Install delivers expertise to your door, including a skilled technician armed with a ladder, tools and the know-how to make it simple for you."

Standard one-room antenna installation, including the antenna, is available starting at \$99.99 for an indoor antenna or \$149.99 for an outdoor antenna. Most appointments can be fulfilled on a next-day basis, and installation is <u>available in 48 markets at launch</u>. Broadcast station availability is dependent on geographic location, topography, and antenna specifications.

"We have identified, evaluated and tested indoor and outdoor OTA antennas to choose two trusted solutions for our customers," said Weinraub. "They are well-designed for effectiveness, aesthetics and affordability, and we'll help determine if they are a good choice for our customers."

AirTV Pro Install service utilizes Winegard FlatWave Amped indoor antennas and Televes DigiNova BOSS outdoor antennas.

About AirTV

AirTV L.L.C., a wholly owned subsidiary of DISH DBS Corporation, provides products and services to simplify the modern over-the-air (OTA) entertainment experience. AirTV is home to the AirTV Player, an Android TV-based streaming device that combines leading streaming services like Netflix, Sling and YouTube with local OTA channels, and AirTV Pro Install, a professional nationwide installation team that helps consumers connect high-definition TV OTA antennas in the home. Visit www.AirTV.net.

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